

EMS Backup Generator Controllers Manufacturer



Markets Served:

- Industrial and Commercial Backup Generators
- North American Home Standby Generators
- Energy Storage Systems

Major Customer is a Publicly Traded Company in the U.S.

- Customer is the leading manufacturer for home backup generators
- Customer relies on The Company as their sole supplier of controllers
- Very strong relationship between Customer and The Company

Booming Market Fueled by:

- · Rapid industrialization in developing countries
- Need to prepare for natural disasters in North America
- Higher demand from equipment rental, telecom, healthcare, and energy markets

Financials

	2018	2019	2020p
Revenue	\$29.02M	\$29.41M	\$30.79M
Adj. EBITDA	\$5.04M	\$6.08M	-