



Specialty Furniture Retailer

Company Background

The Company sells specialty furniture and accessories in at least 30 branch stores. They have been in the business for over 15 years. They sell both national brands and lesser known brands.

Operational Details

- Two VPs, Operations and Sales
- Four District Managers, handling 5-6 stores each
- 60 employees in sales and delivery

Location

The Company's office and 33 branch stores are located in the United States, which include

- 26 are corporate-owned retail stores
- 1 distribution warehouse
- 7 retail franchises

Financials

	2017	2018	2019
Revenue	\$25.0M	\$26.0M	\$24.0M
EBITDA	\$2.9M	\$2.7M	\$2.3M