

SE Asian Branchless Solution for Banks & Financial Services



20+

Corporate Clients

1M+

Bank Accounts Opened

600+

Trained Agents

Last Mile Solution Helping Institutions in Reaching the Unbanked & Underbanked

Customer Acquisition

Assisting companies in acquiring new customers by penetrating to new markets. Services include event management and sales outsourcing.

Customer Validation

Know Your Customer (KYC) system integrated with the local civilian database to eliminate fraudulent and wrongful registration.

Document Delivery

Assists businesses by delivering documents (bank statements, parcels, etc.) to customers. Clients are given reports on the status of the delivery.

Payment & Pickup

Payment pickup services for financial institutions. Services include card payment, cash collection, and savings account top up.

Holder of 6 Licenses and Certifications

- Member of the country's Fintech Association
- Civilian Database Access
- ISO 27001 Certification
- Web Portal License
- Outsource Employment
- Postal Licenses

Trusted by 25+ Corporations in Various Industries

The Company has clients from various industries, including fintech, banking, and eCommerce, such as:



Experienced Founders in Banking and Business

Co-Founder & CEO

- 20+ years of experience in scaling and leading businesses from various industries.
- Worked managerial level roles for major companies such as Intel, Yahoo!, and Microsoft.

Co-Founder & President

- 25 years of experience in retail banking and mobile payment.
- Worked in managerial level roles for ANZ Bank, Citibank, and HSBC.
- Holds both an MBA and Master of Science in Accounting.

Market Overview

- Across the major Southeast Asian countries (Philippines, Malaysia, Vietnam, Singapore, Thailand, Indonesia) **only 26% are banked. The other 49.5% are unbanked and the final 24.5% underbanked** (Google, Temasek, and Bain & Co, 2019).
- Major Southeast Asian countries with the lowest percentage of banked individuals are **Vietnam (21%), Philippines (22%), and Indonesia (23%)** (Google, Temasek, and Bain & Co, 2019).
- 70% of businesses in the country are **looking to invest in a customer authentication system** (Experian, 2020).
- According to a major publication, the branchless banking arm of one of the largest banks in the country reported a **79% year-on-year growth in total deposits**.

Financials (in USD)

	2020	2021p
Revenue	1,652,638.34	2,368,071.43
Gross Profit	339,135.77	809,464.29
Gross Profit Margin	20.5%	34.2%