CONCORD VENTURES

Seeking Growth Funding:
Next-Gen Economical LiDAR Manufacturer

Breakthrough

Extremely Low Cost

LiDAR Technology

40	**$4.6M**	**Company is Profitable**
Patents	2020 EBITDA	

Mass Producing High-Quality LiDARs for Industrial & Vehicle Use

Excelling in Performance and Reliability

- Produces top tier LiDARs that can detect objects within up to 150m range.

Manufacturing LiDARs in a Cost-Efficient Manner

- Supplying at prices as low as $300.

Self-Developed Technology

- Utilizes its own production lines, including Cleanroom Operation and SMT Line.
- Acquired certification for technology development and quality management (IATF16949) and European CE certification.

Industrial LiDARs Serving Rapidly Growing Demand

Sales projection in 2022: 8% of total revenue

1Ch, 330°

- Field of Application: Subway Screen Door, Drones, Delivery Robots, Smart Cities, etc.

2Ch, 120°

- Field of Application: Subway Screen Door, Traffic Light, railway, Smart Factories, etc.

1Ch LRF(Long Range Finder)

- Field of Application: Universal-use LiDAR for moving objects (Esp.in Industrial Automation field)

Vehicle LiDAR to be supplied to Major OEMs in 2024

16Ch, 145°

- Rearview LiDAR for autonomous vehicles.
- Collaboration with major OEM and 1st tier supplier to secure reliability and stability.

32Ch, 120°

- Front view LiDAR for autonomous vehicles.
- Collaboration with 1st tier supplier, in order to supply to major OEM automaker.

Main Products Currently Being Supplied to Major OEMs & ODMs

Driving Image Recorder

Electronic Tolling System

GPS

Financials

	2018	2019	2020	2021p	2022p	2023p	2024p
Revenue	$47.8M	$48.2M	$42.9M	$48.1M	$59.9M	$83.6M	$105.5M
Adj. EBITDA	**$5.0M**	**$4.6M**	**$4.6M**	**$3.9M**	**$7.9M**	**$12.6M**	**$16.8M**

$20M from lead investor secured.
Seeking an additional $10M.